



## Introducing the **APMA/CAMM Membership Referral Program!**

In an effort to serve our industry better, APMA and CAMM are seeking (and rewarding) your assistance in obtaining new members! If your company is a current member of APMA/CAMM and you refer a new manufacturing member who joins the association(s), you and the new member will both receive a discount on your membership!

The **newly referred member** will receive a **10% discount** on their first year’s membership fee, while the **referring company** will receive a discount based on their membership status:

<b>Referral Discount Matrix</b>			
<b>If you are a...</b>	<b>1<sup>st</sup> referral</b>	<b>2<sup>nd</sup> referral</b>	<b>3<sup>rd</sup> referral</b>
Regular Member	10% off next year’s fee	25% off next year’s fee	50% off next year’s fee
Associate Member	25% of next year’s fee	50% off next year’s fee	Next year FREE

The details:

- The new member company must be a manufacturing (regular) member. The recruiting of associate members does not qualify for this program.
- Referrals must be confirmed in writing by the new member or noted on their membership application form.
- If the recruiting company’s membership has already been paid for the current year, the discount will apply to the next calendar year’s membership.
- The referring member’s discount **cannot exceed 50% of the new member’s fee**
- Referrals are tallied on a calendar year basis and will reset on January 1<sup>st</sup> of each year.

*As of Jan. 1, 2015, the Automotive Parts Manufacturers’ Association (APMA) and the Canadian Association of Mold Makers (CAMM) have entered into a collaborative working relationship whereby they will share in common industry initiatives such advocacy, events and trade missions. This collaboration will strengthen representation to customers and government in the Canadian auto sector and provide more effective support for member companies of each organization.*